The Yavatmal Urban Co-operative Bank Ltd.

HEAD OFFICE – LIC Square, Garden Road, Yavatmal - 445001 (MH) India.

INFORMATION TECHNOLOGY DEPARTMENT

REQUEST FOR PROPOSAL (RFP)

Selection of service provider for Patch Management, Data Classification, Network Operation Center(NOC), and Email Phishing Simulation.

RFP NO : YUB03
RELEASE DATE: 21/01/2026
REVISION DATE: 23/01/2026

Disclaimer:

The information contained in this RFP document, or any information provided subsequently to the bidder(s) whether verbally or in documentary form by or on behalf of the Bank is provided to the bidder(s) on the terms and conditions set out in this RFP document and all other terms and conditions subject to which such information is provided. This RFP is neither an agreement nor an offer and is only an invitation by the Bank to the interested parties for submission of bids. The purpose of this RFP is to provide the bidder(s) with information to assist in the formulation of their proposals. While an effort has been made to include all information and requirements of the Bank with respect to the solution requested, this RFP does not claim to include all the information each bidder may require. Each bidder should conduct its own investigation and analysis and should check the accuracy, reliability, and completeness of the information in this RFP and wherever necessary obtain independent advice. The Bank makes no representation or warranty and shall incur no liability under any law, statute, rules, or regulations as to the accuracy, reliability, or completeness of this RFP. The Bank may in its absolute discretion, but without being under any obligation to do so, update, amend, or supplement the information in this RFP.

Eligibility Criteria:

o   The vendor should have a Registered company under the Indian Companies.
o   The vendor should have provided similar products/services to at least ten Banks in the last 2 financial years.
o   The vendor should not be disqualified by the Nationalized Bank/Co-op. Bank/Foreign Bank/Pvt. Bank or any other Bank. The vendor should have authorization for the proposed product service.
o   The vendor should not outsourced further for given products and services.
o   Vendor should give costing and technical details as per products/services details given.

Payment Terms and Conditions:

- GST will be paid extra as applicable.
- TDS will be deducted as applicable.

Negotiation:

The vendor has to submit a negotiable and appropriate cost.

Delivery Timelines:

The bank is under no obligation to accept the lowest offer received in response to this tender and reserves the right to split the order or reject any or all the offers including incomplete offers without assigning any reason whatsoever.

Pre-requisite:

The vendor has to provide prerequisites for the installation and implementation of product services.

Technical Inspection and Performance Evaluation:

The Yavatmal Urban Co-operative Bank Ltd. Yavatmal reserves its right to carry out a technical inspection and performance evaluation (bench-marking) of all the services quoted. The bank may ask for proof of concept (POC) as a part the of evaluation process during bid processing.

Delivery Timelines:
- Delivery of products within seven days of the PO date.

- Installation/implementation within Ten days of the product/license delivery.

BRIEF REQUIREMENT:

The bank requires Cyber Security products/services as per below details

PRODUCTS / SERVICES

Products/ Services with OTC and 3 Year Management			
Products / Services	**Scope**	**Warranty / Service Term**	**Qty**
Centralised Patch Management Solution	Desktop 350 Server-7	3 Year	357
Data Classification Suite	Desktop- 100	3 Year	100
Network Operation Center (NOC)	Firewall- 32 Server-7 Critical System- 2	3 Year	41
Email Phishing Simulation	No. of Email- 120	3 Year	120
Network Management	Firewall- 32 Critical System- 2	3 Year	34

FORMAT FOR SUBMISSION OF TECHNICAL PROPOSAL

Sr No.	Particulars	Remarks
1	Name of the Company/Firm	
2	Constitution	

4	Full address for communication	
5	Telephone &Fax No.	
6	Name &Address of the Directors/Partners/ CEO	
7	Contact Person (s) with Telephone/Mobile No.	
8	E-mail Address	
9	No. of Technical qualified persons implementing products/services	
10	Name and contact of banks where such product/services provided directly by vendor or by OEM.	1. 2. 3. 4. 5. 6. 7. 8. 9. 10.
11	Whether the company/firm or its directors/partners disqualified by Nationalized Bank/Co-op Bank/Foreign Bank/Pvt. Bank or any other Bank	

Attach Product/services specifications.

1. Details of Product/Services Offered
2. Authorization Letter/MAF/Partner License details from the OEM
3. Pre-requisite (Hardware/Software) for hosting of product/services

<div align="center">**Forwarding Letter**</div>
<div align="center">(To be submitted on Vendor's letter head)</div>

To
The CEO,
The Yavatmal Urban Co-op
Bank Ltd

LIC Square, Garden Road, Yavatmal - 445001 (MH) India.

Dear Sir/Madam,

Sub: Proposal for supplying products/services as per tender document.

This is in reference to your tender for supplying products, services. Having examined the tender document, the receipt of which is hereby duly acknowledged, we the undersigned, hereby submit our proposal along with necessary supporting documents as desired by Bank.

Further, we agree to abide by all the terms and conditions as mentioned in the tender document. We have also noted that bank reserves the right to consider/ reject any or all applications without assigning any reason thereof.

Authorized Signatory Name:
Designation: Organization
Seal

Date:
Place:

Details of the Vendor
(To be submitted on company letterhead)

To
The CEO,
The Yavatmal Urban Co-op Bank Ltd
LIC Square, Garden Road, Yavatmal - 445001 (MH) India.

Details filled in this form must be accompanied by sufficient documentary evidence, in order to verify the correctness of the information.

SR. NO	DETAILS OF THE COMPANY	RESPONSE
A	Name of Company	
B	Company Head Office and registered office address	
C	Telephone and Fax numbers	
D	Details of incorporation. **(Please enclose Company Registration Certificate.)**	
E	Ownership structure (e.g. Proprietorship, Partnership, Pvt. / Pub. Ltd. Company)	
F	Company GST registration number.(GST Registration Certificate) **(Please enclose supporting document.)**	
G	Company PAN & TIN number. **(Please enclose supporting document.)**	

Place:

Date:

Signature:
Name:
Seal:

(Seal and Signature of the authorized signatory)

FORMAT FOR SUBMISSION OF FINANCIAL PROPOSAL
(To be submitted on company letter head)

To
The CEO,
The Yavatmal Urban Co-op Bank Ltd
LIC Square, Garden Road, Yavatmal - 445001 (MH) India.

We hereby submit our quote for below product

PRODUCTS / SERVICES								
Cybersecurity Products/ Services with OTC and 3 Year Management								
Products / Services	**Description**	**License / Warranty Term**	**Qty**	**Per Unit Cost (a)**	**Unit Total Cost (b)**	**One Time Installation Cost (c)**	**Three Years Support Cost (d)**	**Total Cost for 03 Year (b+c+d)**
Centralised Patch Management Tool	**Centralised Patch Management for 3 Years -** No of desktop Computer- 350 No of Servers-10 1. **Automated Patch Management** – Automates the entire patching process: scanning, assessment, deployment, and reporting. 2. **Cross-Platform Support** – Patches Windows, macOS, and Linux systems. 3. **Third-Party Application Patching** 4. **Flexible Deployment Policies** – Customize deployment schedules, notifications, and pre/post actions. 5. **Patch Testing & Approval** – Test patches in controlled groups and approve for production deployment. 6. **Decline Patches/Applications** – Decline less critical patches; rollback or revoke if needed.	3 Years	1					

	7. **Ensure Patch Compliance** – Achieve full patch compliance with endpoint evaluation and remediation. 8. **Insightful Reports** – Real-time audits and dashboards for patch status and compliance. 9. **Remote Patch Management** – Patch endpoints in remote/home setups without VPN. 10. **Driver, BIOS Updates** – Support for system-level updates beyond OS and apps. 11. **Scheduled Remote Shutdown & Wake-on-LAN (WOL)** – Manage endpoint power efficiently for patching. 12. **Automated Patch Testing & Approval Workflows** – Automate the test-approve-deploy process. 13. **Bandwidth Optimization via Distribution Servers** – Efficient patch delivery for WAN or distributed environments.						
Data Classification Tool	**Key Features of Data Classification Tool for 3 Years** No. of Computer- 100 **Real-Time Data Classification** – Automatically classifies data as users create, edit, or share it. 1. **Manual, Auto & Suggested Labels** – Supports flexible classification methods. 2. **Visual Markings** – Adds headers, footers, and watermarks to classified documents. 3. **Metadata Tagging** – Embeds sensitivity tags for DLP and other security tools. 4. **Bulk Classification** – Allows mass labeling of multiple files at once. 5. **Quick Classification** – Right-click feature for fast labeling without opening files. 6. **Email Classification** – Applies labels to Outlook/Office 365 emails and attachments. 7. **Policy-Based Enforcement** – Prevents unauthorized label downgrades. 8. **Audit Trails & Logs** – Tracks all classification and user actions for compliance. 9. **Custom Policies & Templates** – Tailored rules using keywords, patterns, etc. 10. **Platform Support** – Works with MS Office, PDFs, OpenOffice, and more. 11. **Dashboards & Alerts** – Real-time monitoring and alerting on violations. 12. **Zero Trust Integration** – Enforces access control based on role/context. 13. **Regulatory Compliance Ready** – Helps meet GDPR, HIPAA, PCI DSS, etc.	3 Years	100				

Network Security Operation Centre (NOC)	**NOC Service For 3 Years** **Firewall:- 32** **Server:- 7** **No of Other Critical systems- 2** **Single User Dashboard** 1. **24/7 Monitoring** 2. **Continuous Surveillance:** Around-the-clock monitoring of all network components, including servers, routers, switches, and endpoints. 3. **Real-time Alerting:** Immediate notifications of potential issues via multiple channels (email, dashboard alerts). 4. **Incident Management** 5. **Rapid Identification:** Swift detection of network incidents using advanced diagnostic tools. 6. Resolution: Quick and effective resolution of incidents with minimal disruption to your operations. 7. **Root Cause Analysis:** Detailed analysis of incidents to prevent future occurrences. 8. Performance Management 9. **Regular Assessments:** Ongoing evaluation of network performance metrics (latency, throughput, packet loss). 10. **Optimization:** Implementation of performance-enhancing measures such as load balancing and traffic prioritization. 11. **Bandwidth Utilization** 12. **Real-Time Monitoring:** Continuously tracks and displays current bandwidth usage across all network segments. 13. **Historical Analysis:** Stores and analyzes bandwidth usage data over extended periods to identify trends and patterns. 14. **Automated Alerts:** Configurable thresholds trigger alerts for unusual spikes or drops in bandwidth consumption. 15. **Capacity Planning** 16. **Trend Analysis:** Monitoring and analyzing network usage trends to predict future needs. 17. **Scalable Solutions:** Recommendations for infrastructure upgrades and expansions to accommodate growth. 18. **Reporting and Analytics** 19. **Detailed Reports:** Comprehensive reports on network performance, incidents status.	3 Years	41					

	20. **Custom Dashboards:** Interactive dashboards providing real-time insights and historical data analysis. 21. **Data-**Driven Insights: Actionable insights derived from in-depth analysis to support decision maki Advantages 22. **Reliability** Ensures continuous network availability through 24/7 monitoring and rapid response to incidents. 23. **Efficiency** Optimizes network performance and reduces downtime through proactive management. 24. **Scalability** Facilitates future growth with strategic capacity planning and scalable solutions. 25. **Compliance** Ensures adherence to industry regulations and standards, enhancing your business's reputation and reliability. 26. **Cost Saving** Reduces operational costs by minimizing downtime and preventing expensive network failures through proactive monitoring and Maintenance.						
Email Phishing Simulation	**Email Phishing Simulation for 36 Months** The Phish Threat dashboard provides at-a-glance campaign results on user susceptibility. It allows you to measure overall risk levels across your entire user group with live Awareness Factor data, including: 1. Top-level campaign results 2. Organizational trends of caught employees and reporters 3. Total users caught 4. Testing coverage 5. Days since the last campaign Sophos Synchronized Security connects Phish Threat with Sophos Email to Identify those who have been warned or blocked from visiting a website due to its risk profile. You can then seamlessly enrol them into targeted phishing simulations and training to improve awareness and reduce attack risk. Managed from Sophos Central, Phish Threat includes the Campaign Builder, Attack Templates, Interactive Training Modules, and a reporting dashboard for all users registered with the organization's email domain	3 Years	120				
	Total Amount for the Supply, One time Installation and 03 Year Support Cost						

Notes-

a.   All the commercial value quoted is in Indian Rupees.

b.   Bank will deduct applicable TDS, if any, as per the law of the land.

c.   Further, we confirm that we will abide by all the terms and conditions mentioned in the Tender document.

d.   We hereby undertaking to the bank to comply with the secrecy provision pursuant to provision of Banking Regulation Act, 1949 and other applicable laws.

e.   Send proposal on ho_edp@yavatmalurban.bank.in upto 27/01/2026.

Payment Terms-

a.   For product 100% advance

b.   For Services quarterly advance payment

Place:

Date:

Signature:

Name:

Seal:

(Seal and Signature of the authorized signature